



**CJ SHEERAN**



**CJ SHEERAN** is Ireland's largest manufacturer and recycler of timber packaging and pallets, providing a premium quality, sustainable and accredited packaging solution to Ireland and the UK's diverse network of pallet consumers.

We are now looking for a **Sales Apprentice** to join our expanding sales team. You must have a strong work ethic and drive to succeed in a selling environment.

You will undertake the Sales Apprenticeship over **2 years**, covering all aspects of selling and sales. Your training will be a combination of on-the-job training within CJS primarily based in our **Mountrath** office and off-the-job learning via online classes and face to face workshops with Laois Offaly Education and Training Board (LOETB). You will be released from the workplace to participate in the online classes and face to face workshops.

As a Sales Apprentice, you will deliver an outstanding experience to our customers, ensuring their needs are understood and met. Duties include gathering specifications and entering them into our pallet design system, assisting in the establishing of pricing strategies, entering information into our CRM system, data analysis and reporting, taking queries, providing advice and assistance and you will also contribute to weekly reports.

You will be assigned a dedicated workplace mentor who will be there to support you throughout the programme offering guidance and making sure that all aspects of your learning follows the structured training plan.

This is an "earn and learn" programme and upon successful completion you will qualify as a Sales Specialist and gain a QQI Level 6 Advanced Certificate in Sales. Holders of this award will be eligible to progress within the organisation and/or to higher education programmes.

### **Entry Requirements to the Apprenticeship Programme**

- Aged 18 or over
- Must have Grade O6/H7 or above in 5 Leaving Certificate subjects (including Maths F2/O6/H7 along with English or Irish O6/H7)
- If you don't have a Leaving Certificate you must have a full QQI Level 5 or higher qualification International applicants must present the equivalent of a full Level 5 qualification or higher
- Mature applicants aged 21 years and over without a Level 5 qualification will also be considered following an interview and submission of supporting documentation

Please submit your CV to CJS HR Dept. at [hr@cjs.ie](mailto:hr@cjs.ie) by COB Friday 13<sup>th</sup> January 2023

For further details about this programme please visit <https://msletbtrainingcentres.ie/sales-apprenticeships/>